Portcoast – Enriching its services quality for sustainable development

For the past 05 years, Portcoast Consultant Corporation has been unfailingly ranked to be the top sea port consultant in Vietnam. Portcoast has dizzied other sea port consultants with its annual increase in turnover of VND 3.3 billion in 2005, VND 35 billion in 2006, VND 116 billion in 2007, VND 85.5 billion in 2008 and VND 260 billion in 2009. One of the crucial reasons for such enviously impressive figures is its admirable bravery and relentless attempt of enriching the services quality for sustainable development.

Scientific Board of Portcoast

An exchange meeting has been held in Portcoast in end 2009 with participation of Mr. Tran Tan Phuc, General Director of Portcoast and the heading experts in sea port and technical field, namely Professor Tran Minh Quang, Professor Luong Phuong Hau, Professor Pham Van Giap and especially Doctor Tran Doan Tho, former Deputy Minister of Ministry of Transport, Chairman of Social and Technological Council in particular.

In fact, Mr. Tran Tan Phuc has previously invited all the experts and professors to join a scientific council established and sponsored by Portcoast.

Accordingly, the key content of the meeting is the exchange on research themes planned to be implemented by the scientific council in coming years. A series of issues concerning port design and marine technique such as the Planning of sea port system, port layout and logistics centers; berth, water area protection and soil improvement works; the application of design computation softwares such as Mike 21, Mike 3, Shipma, etc to Vietnam; survey technology with modern survey equipment system and so on.

These issues have really drawn the special interest of experts and professors as result of being “hot” in transport work construction. The representative of Portcoast, Mr. Nguyen Manh Ung, Deputy General Director has made a commitment to exhibit good infrastructure conditions such as the construction of a laboratory and a library in service of survey work.

According to Doctor Tran Doan Tho, the additional socialization in scientific study in addition to transport infrastructure is a welcome path to be able to find out useful solutions to such troublesome issues. At present, almost all the world’s economic groups appropriately invest in scientific study work as a prerequisite condition for their sustainable competition and development.

In order to reap such sweet fruits, Portcoast has mustered very many skilled engineers and technicians from University of Technology, University of Technique, etc. Annually, Portcoast grants millions of VND for sea port and technique-specialized qualified students. Also, a building for students and engineers has been
set up as to facilitate their study and work. Moreover, Portcoast has planned to arrange further training courses for excellent engineers as its development strategy.

Definitely, it is not a wow to have a scientific council born in Portcoast. "Portcoast is, with all its efforts, bettering and perfecting its services quality over other sea port consultants not only in the country but also in the world" Mr. Tran Tan Phuc says.

**Transparency for prestige**

The master Planning of Vietnam’s up to 2020 and 2030-bound sea port system development submitted by the Ministry of Transport and approved by the Prime Minister in end 2009 has been completed by Portcoast. Also, the opening project of Soai Rap sea channel in Ho Chi Minh owned Tan Thuan Industrial Promotion Company (IPC) has been assigned to Portcoast as a supervision consultant; the improvement project of navigational channel to the Bassac river is being implemented by Portcoast as a main design consultant in coordination with Nippon Koei (Japan) and DHJ (Denmark Hydraulic Institute) – a sub-consultant; and foreign-capitalized projects such as SITV, SP-PSA, CMIT, SSIT, etc have been assigned to Portcoast.

Over the 5-year establishment and development, Portcoast is entitled to be proud of itself for its gigantic achievements. However, many big sea port consultancy groups in the world are currently ever-enhancing their services quality and other sea port consultancy bodies in Vietnam are also thirsty for climbing up to the peak. Obviously, Portcoast needs to be in its relentless attempt of going ahead on such thorny path, Mr. Tran Tan Phuc says.

**NGUYỄN KHOA**

*(translated by Portcoast)*